

CAPABILITY STATEMENT

We are our clients' technology coordinators, advising or overseeing their entire technology operation and overhauling their systems for ever-increasing scale, security, compliance, and minimal losses. Many government agencies get frustrated at the increasing complexity of technology and uncontrollable maintenance and upgrade costs, especially as their programs grow. Many of their vendors have given one-piece solutions to fit *their* specialties, ignoring the needs of the entire system. As a result, their system is challenging to maintain, requiring more workforce and funding. Our goal is to help leaders of government organizations driven to grow to handle their technology successfully. Techexcellence is a DBA of Sciturus LLC. Our vision is to "Drive Your Success with Excellence."

DIFFERENTIATORS

- ✓ Operating as the **Virtual CIO/CISO**, persuaded **14 senior leaders** of a **\$1.5B national retail business** to provide funding for a **\$15M network and security upgrade**. Executed installations for **75+ stores and 15+ warehouses** in **14 states**, using over **200k feet of cable** to install more than **15k security products** to protect data of more than **2,500 staff** and **millions of customers** across the US.
- ✓ **System/Software Development** completed to enable a **\$2M startup company** to leverage **augmented reality, Android/iOS applications**, and a **secure web presence** that enabled **global scalability for a massive expansion** to support a **growing customer and employee base**.
- ✓ Directed and improved **technology teams of over 800 personnel scattered globally**, including **infrastructure, product development, service management, and IT help desk**, **aligning the team** to the company vision and **producing focused output to improve company revenue by \$53M** and **customer satisfaction by over 30%**.

CORPORATE SNAPSHOT

- ✓ **UEI Number:** L7VGJKQ1L987
- ✓ **CAGE Code:** 8HLD8 **EIN:** 46-4501530
- ✓ **Primary NAICS:** 541611 (Management Consulting)
- ✓ **Other NAICS:** 541690, 541618, 611430, 541330, 541512
- ✓ **Third-Party Certified:** SDVOSB, MBE
- ✓ **Acquisition Options:** Micro-Purchase, SDVOSB or Small Business Set-Aside, Blanket Purchase Agreement (BPA)

SERVICES

We support your leadership by providing:

- ✓ **Technical Program Management**
Simply put, Your Coordinator.
- ✓ **System Assessment**
Cut waste and improve output.
- ✓ **Software Development and Automation**
Custom Optimization to your work.
- ✓ **Asset Protection and Cybersecurity**
Protect assets and meet compliance.
- ✓ **Vision and Team Development**
Set direction and optimize your technical team.
- ✓ **Cloud, Global Infrastructure and Operations**
Plan for and execute business around the world.
- ✓ **System Design for Massive Operations**
Scale your business for success from where you are.

PAST PERFORMANCE

Our work excellence and disciplined leadership has resulted in business from the following:



CONTACT INFORMATION

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Improve your organization's profitability, efficiency, and compliance.

Technical Program Management • System Assessment • Software Development and Automation • Asset Protection and Cybersecurity • Vision and Team Development • Cloud, Global Infrastructure and Operations • System Design